

# NEA-New Mexico

## Spring Conference

### *Legislative Update & Bargaining Strategies*

**Saturday, March 31, 2012**

NEA-NM Headquarters Office  
2007 Botolph Road, Santa Fe, NM

**Register at: [www.nea-nm.org](http://www.nea-nm.org)**

**Lodging:** A group rate of \$82 single/double has been secured at the Residence Inn Santa Fe, 1698 Galisteo St., Santa Fe. Please call 1-800-331-3131 or 505-988-7300 to reserve your room(s).

**Hotel Cut-off date:** Thursday, March 8, 2012. *This is a firm date so please reserve your room(s) by this date.*

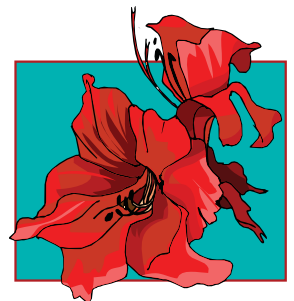
**Registration fee:** \$20

**Send registration fee to:** NEA-NM: c/o Edie Brycelea • 2007 Botolph Road • Santa Fe, NM 87505

**Onsite Check-in:** 8:30 am • **Conference Time:** 9 am - 4 pm

#### ***Participants will:***

1. Learn how the actions of the 2012 legislature will impact employees and bargaining strategy.
2. Have hands-on skill building in developing effective bargaining proposals.
3. Share effective strategies for achieving a strong collective bargaining agreement.
4. Learn how to use bargaining to enhance organizational effectiveness, including building membership, building relationships and building a local communication system.



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